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ISTITUTO NAZIONALE DI ASTROFISICA
NATIONAL INSTITUTE FOR ASTROPHYSICS



ESO INDUSTRY DAY in ITALY 2012

Opportunities for Industry from the European Southern Observatory – ESO

Italian Ministry of Foreign Affairs

International Conferences Hall - Friday, 22nd June 2012

9:30 - 10:00 am	Registration of participants		
10:15 – 11:00 am	Institutional talks Maurizio Melani , <i>Director General for the Country Promotion (Economy, Culture and Science) of the Italian Ministry of Foreign Affairs</i> Massimo Tarengi , <i>Representative of the General Director of ESO</i> Giovanni Fabrizio Bignami , <i>President of INAF</i>		
11:00 – 11:15 am	Introduction to ESO Rowena Sirey , <i>Head of External Relations, ESO</i>		
11:15- 11:45 am	ESO Technology Development and Needs Roberto Tamai , <i>Head of Technology Division, ESO</i>		
11:-45 - 12:00 am	Coffee break & networking		
12:00 – 12:30 am	Upcoming Opportunities - The E-ELT project Alistair McPherson , <i>E-ELT Project Manager, ESO</i>		
12:30- 1:00 pm	Instrumentation Programme at ESO Mark Casali , <i>Head of Instrumentation, ESO</i>		
1:00- 1:30 pm	Securing ESO Contracts – Overview of the procurement process Yves Wesse , <i>Head of Contracts and Procurement, ESO</i>		
1:30 - 2:30 pm	Networking lunch (all participants)		
3:00 – 5:00 p.m pm	Presentations by participating companies (max 5 minutes each)		
5:00 – 5:15 pm	Coffee break		
5:15 – 6:00 pm	Panel Sessions – 15-minute Q&A discussions with ESO team		
Engineering and Control Roberto Tamai , <i>Head of Technology Division, ESO</i>	Civil and mechanical engineering opportunities in the E-ELT Alistair McPherson , <i>E-ELT Project Manager, ESO</i>	Instrumentation Mark Casali , <i>Head of Instrumentation, ESO</i>	Securing ESO Contracts - The procurement process Patrick Geeraert , <i>Head of Administration, ESO</i>
6:00 – 6:15 pm	Concluding Remarks <i>ESO representative</i>		